## LIUC - The Italian cosmetic sector

october/november 2015

| Date   | Hours | Title   |
|--------|-------|---|
| 12-ott | 3     | Introduction to the Italian cosmetic system               |
| 13-ott | 2     | Statistics of the Italian cosmetic system                 |
|        |       | Positioning and Internationalisation of a Made in Italy   |
| 19-ott | 3     | Cosmetic Company  |
| 20-ott | 2     | Positioning and Internationalisation of L'Erbolario srl   |
|        |       | The communication system in the cosmetic sector and "La   |
| 26-ott | 1.5   | Forza e il Sorriso"                                       |
|        |       | Distribution channels evolution and products in the mass  |
| 27-ott | 2     | market  |
| 02-nov | 2     | Marketing association                                     |
| 03-nov | 5     | firm visit - Framesi                                      |
| 09-nov | 5     | firm visit - Ancorotti Cosmetics                          |
|        |       | The communication system in the cosmetic sector - case    |
| 10-nov | 2     | study L'Oréal   |
|        |       | Marketing for luxury cosmetic goods. Necessary tools to   |
| 16-nov | 3     | analyze market  |
|        |       |   |
| 17-nov | 2     | Product, marketing and pricing policies on nails products |
| 24-nov | 5     | firm visit - Difa Cooper                                  |
| 30-nov | 2     | Case history - Ferragamo Parfums                          |
|        |       | Measuring and analyzing social networks for               |
| 01-dic | 3     | communication of Italian cosmetic                         |